



TITUS Reseller Program

TITUS IS SEEKING PROFESSIONAL AND DEDICATED RESELLERS TO JOIN OUR RESELLER PROGRAM.
JOIN A PROGRAM THAT IS COLLABORATIVE, FOCUSED AND SUCCESS DRIVEN!

Enterprise Security & Compliance Solutions

Innovative and established applications are at the heart of every enterprise security solution. With our best-of-breed email and document security solutions for the Microsoft platform, TITUS helps customers address some of their most pressing security, compliance and data loss prevention challenges.

TITUS delivers software products and services for data loss prevention, security and compliance that enable companies to know what business information they have, classify, share, and protect it — right at the desktop. TITUS solutions identify sensitive content, apply intelligent labels and educate users while enforcing security policies.

With over 1 Million users worldwide, TITUS security and compliance solutions are utilized by military, government, and enterprise customers to classify, protect and share some of the world's most valuable data.



A Collaborative Partnership

At TITUS, we know that not all reseller programs are created equal, especially in the eyes of the reseller. Some programs are complicated and complex, others too restrictive and narrow. A reseller program should be a collaborative partnership that drives success for both partners, not an exercise in frustration.

We understand these concerns and this is why we have developed a Reseller Program with the reseller in mind. We partner with select industry-leading technology vendors. These best-of-breed partners bring value-added products and services necessary to develop, deploy, and manage enterprise applications to help clients meet their business objectives. We are looking for additional partnerships that enhance the value proposition delivered to TITUS' roster of leading customers.

If you are a partner with expertise in Microsoft® Office, Outlook®, SharePoint®, AD RMS and Windows Server® or if your expertise is in IT Security, DLP, DRM, Storage, Archiving, Encryption, you can contact us to learn about how to enhance your offering.

www.titus.com

Program Highlights

Channel Manager

TITUS provides a dedicated resource to support your sales and marketing efforts. We partner for success.

Sales Engineer

Knowledge is power. This is why TITUS provides access to a certified Sales Engineer for all your pre-sales and engineering support needs.

Free Sales and Technical Training

Understanding is the key to success. TITUS provides free Sales and Technical Training to all our resellers.

Professional Services

TITUS provides a full range of Professional Service options to our resellers. From deployment assistance to custom integrations TITUS can help.

Solution Rewards

Margin, margin, margin. Can we say more! TITUS provides you with a flexible and lucrative reseller discount structure with no Minimum Purchase Requirements.

Free In-House System Program

What better way to educate your staff and understand TITUS solutions than to deploy it internally. If you do, TITUS will provide the licenses for free and provide on-going financial rewards.

Free Trials

TITUS provides you the ability to offer free solution trials to your clients. What better way to close business than actually allowing the client to use the solution!

Reseller Web Portal

At TITUS we understand the need for quick accessible information. We have created a Reseller Portal with easy access to product, technical and marketing information

Marketing Support

Not all markets are created equal. TITUS will work with you to customize a marketing program that is in sync with your initiatives and fits your local market.

TITUS Technical Support

Is providing technical support a challenge? At TITUS we provide all end-client technical support so you don't have to worry about it, let alone resource it.

Automated Maintenance Renewals

TITUS handles all end-client maintenance renewals on your behalf while you collect the commissions on the renewals. What could be easier?

TITUS Reseller Council

At TITUS we want to hear from you; share your ideas, your comments and your feedback. Join our Reseller Council and be heard.

Team with TITUS Today

It's time to grow your business as a TITUS Reseller Partner. We are looking for Resellers who want to partner and grow with us. If you want to be a part of our continued success then we would like to hear from you.

To learn more about the TITUS Reseller Program please visit www.titus.com/partners/newpartners.php or contact TITUS at **1-866-530-5111 x147**.



Corporate Headquarters
343 Preston Street, Suite 800
Ottawa, ON, Canada, K1S 1N4
Phone: 613-820-5111 x127
Fax: 613-820-5154
info@titus.com

TITUS USA
usa@titus.com

TITUS UK
emea@titus.com

TITUS Asia-Pacific
apac@titus.com